

FRIENDS OF CERTIFICATE OF NEED

E-mail: friends_of_certificate_of_need@sbcglobal.net

PO Box 16104

Lansing, MI 48901

The Friends of CON Strongly Urges the Governor and Legislators to Support Certificate of Need and the Actions of the CON Commission

Associations, Payors & Consumer Groups (18)

AARP Michigan
Aetna
Alliance for Health
Blue Cross Blue Shield of Michigan
Detroit Regional Chamber
Economic Alliance for Michigan
Gamaliel of Michigan
Grand Rapids Area Chamber of Commerce
Michigan Catholic Conference
Michigan Chamber of Commerce
Michigan Educators Special Services Association (MESSA)
Michigan Purchasers Health Alliance
Michigan League for Human Services
Michigan Manufacturers Association
MichUHCAN
Priority Health
Small Business Association of Michigan
Southwest Michigan Healthcare Coalition

Businesses (18)

Advanced Radiology Services, Grand Rapids
Alticor, Ada
Aztec Manufacturing
Chrysler, Auburn Hills
Delphi Corporation, Troy
F.D. Stella Products Company, Detroit
Ford Motor Company, Dearborn
General Motors Corporation, Detroit
GR Spring & Stamping, Inc. Grand Rapids
ITH Staffing Solutions, Midland
JSJ Corporation, Grand Haven
Kushner & Company, Kalamazoo
Lacks Enterprises, Grand Rapids
Lear Corporation, Southfield
Meijer, Inc., Grand Rapids
RoMan Manufacturing, Grand Rapids
Visteon Corporation, Dearborn
Weekley & Associates, Grand Rapids

Labor Organizations (17)

American Federation of Teachers - Michigan
International Association of Machinists, Dist 60
International Association of Machinists, Dist 97
International Union, UAW
Michigan Association of Police Organizations
Michigan Building Trades Council
Michigan Corrections Organization
Michigan Education Association (MEA)
Michigan Nurses Association
Michigan State AFL-CIO
Michigan State Utility Workers Council
SEIU Michigan State Council
Teamsters, MI Joint Council 43
Unite Here, Local 24
United Food & Commercial Workers Union, Local 876
United Food & Commercial Workers Union, Local 951
United Steelworkers, District 2
Utility Workers, Local 223

Hospitals & Health Systems (70)

Alpena General Hospital, Alpena
Beaumont Hospitals
Beaumont, Grosse Pointe
Beaumont, Royal Oak
Beaumont, Troy
Botsford General Hospital, Farmington
Bronson Healthcare Group, Kalamazoo
Bronson Methodist Hospital, Kalamazoo
Bronson Vicksburg Hospital, Vicksburg
Carson City Hospital, Carson City
Charlevoix Area Hospital, Charlevoix
Chelsea Community Hospital, Chelsea
Covenant Medical Center, Saginaw
Crittenton Hospital, Rochester

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Hospitals & Health Systems (More)

Detroit Medical Center

Children's Hospital of Michigan, Detroit
Detroit Receiving Hospital, Detroit
Harper University Hospital, Detroit
Huron Valley Sinai Hospital, Commerce Twp.
Hutzel Women's Hospital, Detroit
Kresge Eye Institute, Detroit
Michigan Orthopedic Specialty Hospital,
Madison Heights
Rehabilitation Institute of Michigan, Detroit
Sinai-Grace Hospital, Detroit

Dickinson County Healthcare System, Iron Mountain

Genesys Health System, Grand Blanc

Gerber Memorial Health Services, Fremont

Gratiot Medical Center, Alma

Holland Community Hospital, Holland

Hurley Medical Center, Flint

Lakeland Regional Health System, St. Joseph

Lakeland Hospital, Berrien Center

Lakeland Hospital, Niles

Lakeland Hospital, St. Joseph

Lakeshore Hospital, Shelby

Marquette General Health System, Marquette

Memorial Medical Center of West Michigan, Ludington

Mercy Monroe Hospital, Monroe

MidMichigan Health, Midland

MidMichigan Medical Center, Midland

MidMichigan Medical Center, Clare

MidMichigan Medical Center, Gladwin

Mount Clemens General Hospital, Mt. Clemens

Munson Healthcare, Traverse City

Munson Medical Center, Traverse City

North Ottawa Community Hospital, Grand Haven

Oaklawn Hospital, Marshall

Oakview Medical Care Facility, Ludington

Otsego Memorial Hospital, Gaylord

Pine Rest Christian Mental Health Services, Grand Rapids

Spectrum Health, Grand Rapids

Butterworth Campus, Grand Rapids

Blodgett Campus, Grand Rapids

DeVos Children's Hospital, Grand Rapids

Kelsey Memorial Campus, Lakeview

Kent Community Campus, Grand Rapids

Reed City Campus, Reed City

United Memorial Campus, Greenville

Trinity Health, Michigan, Novi

Battle Creek Health System, Battle Creek

Mercy General Health Partners, Muskegon

Mercy Hospital, Cadillac

Mercy Hospital, Grayling

Mercy Hospital, Port Huron

Saint Mary's Health Care, Grand Rapids

Saint Joseph Mercy Livingston Hospital, Howell

St. Joseph Mercy Oakland, Pontiac

St. Joseph Mercy of Macomb, Clinton Twp.

Saint Joseph Mercy Saline Hospital, Saline

St. Joseph Mercy Hospital, Ann Arbor

St. Mary Mercy Hospital, Livonia

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HOW CERTIFICATE OF NEED HELPS MICHIGAN

1. CON HELPS CONSTRAIN HEALTH COSTS

- **CON helps Michigan avoid unnecessary duplication and fosters cost-effective practice for various services.** Most health cost studies indicate that unneeded facilities, equipment, and services are major causes of health cost escalation.
 - **Lower per capita health costs in CON states vs. non-CON states:** For groups of similar populations and benefit plans, per-capita health costs for particular CON-covered services are lower in states with CON -- and higher in states without CON.
 - **CON repeal in other states led to quick proliferation of duplicative and expensive medical facilities, equipment and services.** Result: quicker escalation of costs, but little gain in quality
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2. CON PROMOTES HIGHER QUALITY

- **Proliferation of certain advanced medical services, at lower average volumes, causes dilution of proficiency** of physicians and other involved health professionals.
 - **Better outcomes:** Most research shows correlation of quality with higher volume.
 - **21% Higher Mortality Rates for Major Heart Surgery in non-CON states vs. CON states** (U of Iowa Medical School Study of all Medicare coronary artery bypass graft surgeries each year, 1994 to 1999).
 - **Commission updates CON standards** (sometimes more often than the statutory minimum of at least once every three years) **to reflect advances in medical practices.**
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3. CON PROMOTES NEEDED PATIENT ACCESS TO KEY SERVICES

- **CON assures availability of certain advanced medical services** by lower minimum volume requirements in rural and less populated regions when that does not harm quality of care.
- **No effective CON programs in other states led to rural/central city areas no longer having adequate hospitals for general, emergency and indigent care.** States without CON experience proliferation of surgery and imaging centers, particularly in high-income areas. These centers don't provide same extent of emergency and indigent services. Hospitals left with complex and/or indigent cases, which threatens their continued existence, especially if they many low income patients.

1. The first part of the report is a general introduction to the project.

2. The second part of the report is a detailed description of the methodology used in the study.

3. The third part of the report is a discussion of the results of the study.

4. The fourth part of the report is a conclusion and a list of references.

5. The fifth part of the report is a list of appendices.

6. The sixth part of the report is a list of figures and tables.

7. The seventh part of the report is a list of footnotes.

8. The eighth part of the report is a list of abbreviations.

9. The ninth part of the report is a list of symbols.

10. The tenth part of the report is a list of acronyms.

11. The eleventh part of the report is a list of keywords.

12. The twelfth part of the report is a list of subject headings.

13. The thirteenth part of the report is a list of distribution lists.

14. The fourteenth part of the report is a list of distribution points.

15. The fifteenth part of the report is a list of distribution dates.